



Buy-Back Guide

Thank you for choosing Circle A Feeders, this packet will help answer any questions about maximizing your returns by selling your Circle A genetics to Circle A Feeders. On the next page you will find directions to Circle A Feeders. **The vaccination sheet (page 4) needs to be completed and presented at delivery along with page 3 of this packet.**

Qualifications

Healthy* calves out of a bull purchased directly from Circle A. Semen purchased from Circle A qualifies as long as clean-up bulls were also purchased from Circle A. Calves out of Circle A females must also be sired by Circle A bulls. Calves must weigh at least 600 lbs. and be less than 11 months of age. Calves must have received two rounds of vaccinations (near weaning) following the guidelines on page three, weaned at least 45 days and tagged with Circle A, or MFA tags. All calves must be approved for age and parentage by Circle A and screened by Circle A with a 30 day advanced notice prior to delivery. Males must be castrated and healed, females must be open, calves must be polled or dehorned. Every calf must be solid black or black-baldy (no white behind shoulders or above flank).

Circle A Feeder Suppliers must have only Circle A bulls on their operation so we can assure our beef buyers that every single calf is out of Circle A genetics.

*Healthy – No white eyes, watery eyes, pop-eyes, blindness, down ears, limp, or blemishes of any kind. No obvious signs of infection, respiratory illness, temperature, or general unthriftiness. “Only the Best” is our motto. We do not negotiate on price, calves not worthy of top price can and will be rejected.

Pricing

Base price is determined by averaging top of the market from the two previous week’s State of Missouri Department of Agriculture market report. Cattle receive top of the market for their weight group (broken into 50 pound increments) for the producer’s normal marketing region. Calves weighing over 900 pounds receive the current fat cattle base price. \$10 per head premium for calves out of females purchased directly from Circle A. \$20/hd. premium if sired by ¼ Wangus® bull, \$30/hd. premium if sired by ½ Wangus® bull.

Delivery

Normal delivery days are the first and third Wednesday of the month and made only after calves have been screened by Circle A and a delivery date has been agreed upon. Once producers make delivery to the feedlot, the cattle are immediately sorted by sex and weight and weighed in groups ranging from 1 to 17 head. An average weight for each group is calculated and prices are determined by the average weight of each group. A minimum of 10 head per delivery. Every single calf must meet all criteria.

Payment

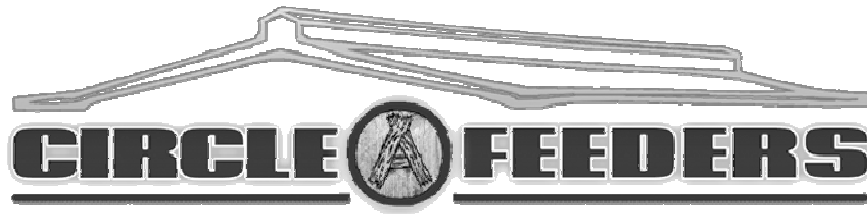
Payment is made at delivery. A maximum of two checks will be written for a group of calves.

Contact

For further questions or to have your calves screened contact:

Nick Hammett
573-280-5308
nick@circlearanch.com

Continued participation in the buy-back program is not guaranteed and dictated by profitability.



Directions to Circle A Feeders

Directions from the South

From Hwy 63, west on Hwy 24 at Moberly, 6 miles to Huntsville exit (Hwy C). North on Hwy C, 8.2 miles to Circle A Ranch North. Turn right into first entrance (look for double signs at entrance).

Directions from the North

5 miles west of Macon, MO on Hwy 36 to Bevier exit (Hwy C). South on Hwy C approximately 16 miles to Circle A Ranch North. Turn left into second entrance (look for double signs at entrance).

Once on the Ranch

Follow signs to the feedlot; remain straight past the truck scales and take next right. Pots deliver on the West end of the barn at the red loading chute, ground loads back into the south side halfway down the barn.

Tips for Calves Destined for Circle A Feeders

Good health and proper vaccinations are the most critical component to feedyard profit and loss.

It is good practice to give a round of vaccinations at around 2 months of age and required to give two rounds at weaning 2-4 weeks apart. (both modified live virals)

The second round needs to be in the calves more than 21 days prior to delivery.

If over 90 days between the second round and delivery, they need an additional round more than 21 days prior to delivery.

Consider using a nasal product like Pfizer Inforce 3 at 60-90 days of age for additional viral protection.

Wormers should be a name-brand, injectable or oral product. You may use a pour-on for external parasite control, but they must also be injected for internal control.

Minimize calf stress whenever possible. Protect them from heat stress and cold stress, especially when delivering to the feedlot. Work them in a calm and safe manner.

We work calves on foot, if they cannot be safely worked and sorted on foot, we can't buy them. Spend time with your calves on foot, especially if you have them on self-feeders.

There is an art to properly preparing calves for the feedyard. The most successful suppliers creep feed prior to weaning and work them up to around 10-12 pounds per head per day over a 60-90 day period after weaning.

Excessively fat calves do not gain well and finish too early, excessively thin calves don't grade well. 700 pounds at 10 months of age is a profitable goal for the both of us.



“Circle A” Tagging Instructions
(Circle A tags are required for all purchased cattle)

Circle A will provide the required matching set of “Circle A” EID tags at no cost (free) to you prior to delivery. You may also use the MFA Healthtrack program.

We require that calves we purchase are less than 11 months old and over 600 pounds; we also require that a matching set of EID and visual tags be placed in the calves’ ear prior to arrival, however, **Circle A will provide you with the matching set of tags (free)**. Give us at least one week advance notice prior to applying tags and we will get them to you. The preferred method will be to acquire tags from Nick at screening, if that cannot be done in a timely manner we will mail the tags to you. Nick will still need to verify your calves age by physically viewing calving records at screening.

These tags, provided by Circle A, are intended only for calves coming to Circle A Feeders. When tags are distributed the tag numbers will be matched to your operation. This will enable us to return feedlot and carcass data to you when possible and ensures that tags distributed to you are placed in calves purchased by Circle A Feeders.

The EID button goes in the left ear of every calf. The large RFID portion of the button goes inside the ear, not on top. The visual tag goes in the left ear on steers and the right ear on heifers.

By planning ahead and requesting tags early we can make this a smooth and simple process.

Your calves have to be “Circle A” tagged prior to delivery to Circle A Feeders. If you have any questions please call Nick at 573-280-5308.

Circle A Feeders Delivery Checklist

(complete and return at delivery)

- | | |
|--|--|
| <input type="checkbox"/> Contacted Circle A at least one month prior to delivery. | <input type="checkbox"/> Every calf is out of a bull or female purchased directly from Circle A. |
| <input type="checkbox"/> Calves will be Circle A, or MFA tagged prior to delivery. | <input type="checkbox"/> Every calf was properly vaccinated, with boosters at least 21 days prior to delivery. |
| <input type="checkbox"/> Steers and heifers are tagged in the appropriate ear. | <input type="checkbox"/> Every calf has been weaned at least 45 days. |
| <input type="checkbox"/> Every calf will weigh over 600 lbs. at delivery. | <input type="checkbox"/> Steers are healed, heifers are open, calves polled or dehorned. |
| <input type="checkbox"/> Every calf will be less than 11 mo. old at delivery. | <input type="checkbox"/> Brought completed vaccination forms to delivery. |

Producer Signature _____ Date _____

Circle A Feeders Vaccination Form

Delivery Date _____

Producer _____

Head _____

Oldest Birthdate _____

Weaning Date _____

All cattle will be weaned a minimum of 45 days with boosters given at least 21 days prior to delivery. All cattle are required at weaning to have vaccinations (primary and boosters) 2-4 weeks apart. A Modified Live vaccine is required for both primary and booster. All vaccinations should be given in the neck according to BQA guidelines. Male calves castrated and healed, heifers open. Calves should be a minimum of 5 mo. of age before starting a VAC-45 program. If over 90 days between second round and delivery, give a third round at least 21 days prior to delivery.

Primary Vaccinations (3-4 Weeks Preweaning recommended)

Booster Vaccinations (2-4 Weeks following primary Vaccinations)

Booster Vaccinations (third round if needed)
(if a third round is needed at least 21 days prior to delivery)

BVD, IBR, PI-3, BRSV Modified Live Viral Vaccine Required		Date Admin.	Expiration Date
Bovishield Gold 5	<input type="checkbox"/>	_____	_____
Pyramid 5	<input type="checkbox"/>	_____	_____
Vista 5 SQ	<input type="checkbox"/>	_____	_____
Express 5	<input type="checkbox"/>	_____	_____
other	<input type="checkbox"/>	_____	_____
Plus Inforce 3 Spray	<input type="checkbox"/>	_____	_____

BVD, IBR, PI-3, BRSV Modified Live Viral Vaccine Required		Date Admin.	Expiration Date
Bovishield Gold 5	<input type="checkbox"/>	_____	_____
Pyramid 5	<input type="checkbox"/>	_____	_____
Vista 5 SQ	<input type="checkbox"/>	_____	_____
Express 5	<input type="checkbox"/>	_____	_____
other	<input type="checkbox"/>	_____	_____
Plus Inforce 3 Spray	<input type="checkbox"/>	_____	_____

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Bovishield Gold 5	<input type="checkbox"/>	_____	_____
Pyramid 5	<input type="checkbox"/>	_____	_____
Vista 5 SQ	<input type="checkbox"/>	_____	_____
Express 5	<input type="checkbox"/>	_____	_____
other	<input type="checkbox"/>	_____	_____
Plus Inforce 3 Spray	<input type="checkbox"/>	_____	_____

7 or 8 Way Clostridial (Blackleg) + Haemophilis Somnus		Date Admin.	Expiration Date
Vision 7 Somnus	<input type="checkbox"/>	_____	_____
Vision 8 Somnus	<input type="checkbox"/>	_____	_____
Ultrabac 7/ Somubac	<input type="checkbox"/>	_____	_____
Bar-Vac 7 / Somnus	<input type="checkbox"/>	_____	_____
other	<input type="checkbox"/>	_____	_____

7 or 8 Way Clostridial (Blackleg) + Haemophilis Somnus		Date Admin.	Expiration Date
Vision 7 Somnus	<input type="checkbox"/>	_____	_____
Vision 8 Somnus	<input type="checkbox"/>	_____	_____
Ultrabac 7/ Somubac	<input type="checkbox"/>	_____	_____
Bar-Vac 7 / Somnus	<input type="checkbox"/>	_____	_____
other	<input type="checkbox"/>	_____	_____

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Vision 8 Somnus	<input type="checkbox"/>	_____	_____
Ultrabac 7/ Somubac	<input type="checkbox"/>	_____	_____
Bar-Vac 7 / Somnus	<input type="checkbox"/>	_____	_____
other	<input type="checkbox"/>	_____	_____

Pasteurella haemolytica (Mannheimia) with leukotoxioid		Date Admin.	Expiration Date
One Shot	<input type="checkbox"/>	_____	_____
Once PHM SQ	<input type="checkbox"/>	_____	_____
Presponse HM/SQ	<input type="checkbox"/>	_____	_____
Pulmo-Guard PHM-1	<input type="checkbox"/>	_____	_____
other	<input type="checkbox"/>	_____	_____

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Once PHM SQ	<input type="checkbox"/>	_____	_____
Presponse HM/SQ	<input type="checkbox"/>	_____	_____
Pulmo-Guard PHM-1	<input type="checkbox"/>	_____	_____
other	<input type="checkbox"/>	_____	_____

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Presponse HM/SQ	<input type="checkbox"/>	_____	_____
Pulmo-Guard PHM-1	<input type="checkbox"/>	_____	_____
other	<input type="checkbox"/>	_____	_____

Implants	
Steer type	<input type="checkbox"/>
Heifer type	<input type="checkbox"/>

Implants	
Steer type	<input type="checkbox"/>
Heifer type	<input type="checkbox"/>

Implants	
Steer type	<input type="checkbox"/>
Heifer type	<input type="checkbox"/>

Dewormer (internal parasites, lice & grubs) use injectible or oral		Date Admin.	Expiration Date
Dectomax	<input type="checkbox"/>	_____	_____
Cydectin	<input type="checkbox"/>	_____	_____
Ivomec	<input type="checkbox"/>	_____	_____
SafeGuard/Panacur	<input type="checkbox"/>	_____	_____
other	<input type="checkbox"/>	_____	_____

Dewormer (internal parasites, lice & grubs) use injectible or oral		Date Admin.	Expiration Date
Dectomax	<input type="checkbox"/>	_____	_____
Cydectin	<input type="checkbox"/>	_____	_____
Ivomec	<input type="checkbox"/>	_____	_____
SafeGuard/Panacur	<input type="checkbox"/>	_____	_____
other	<input type="checkbox"/>	_____	_____

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Cydectin	<input type="checkbox"/>	_____	_____
Ivomec	<input type="checkbox"/>	_____	_____
SafeGuard/Panacur	<input type="checkbox"/>	_____	_____
other	<input type="checkbox"/>	_____	_____

DO NOT USE GENERICS

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A Veterinarian is not required to participate in the VAC-45 program
I believe this information is true and accurate.

Producer Signature _____ Date _____

Vet. or Drug Rep. Signature _____ Date _____

for Office Use:

Gem Seller ID # _____

Lot ID# _____